

Local Market Update – February 2022

A RESEARCH TOOL PROVIDED BY LOUISIANA REALTORS®



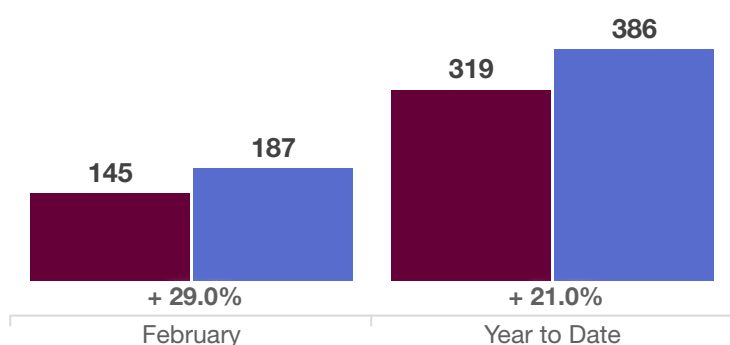
Greater Central Louisiana REALTORS® Association

| All Residential Properties | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 2-2021 | Thru 2-2022 | % Change |
| New Listings | 145 | 187 | + 29.0% | 319 | 386 | + 21.0% |
| Pending Sales | 137 | 81 | - 40.9% | 306 | 251 | - 18.0% |
| Closed Sales | 135 | 143 | + 5.9% | 257 | 286 | + 11.3% |
| Days on Market Until Sale | 92 | 40 | - 56.5% | 79 | 38 | - 51.9% |
| Median Sales Price* | \$178,000 | \$175,000 | - 1.7% | \$173,500 | \$175,000 | + 0.9% |
| Average Sales Price* | \$191,216 | \$211,201 | + 10.5% | \$183,228 | \$202,951 | + 10.8% |
| Percent of List Price Received* | 95.7% | 95.7% | 0.0% | 95.8% | 96.2% | + 0.4% |
| Housing Affordability Index | 198 | 200 | + 1.0% | 203 | 200 | - 1.5% |
| Inventory of Homes for Sale | 377 | 448 | + 18.8% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.6 | + 13.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

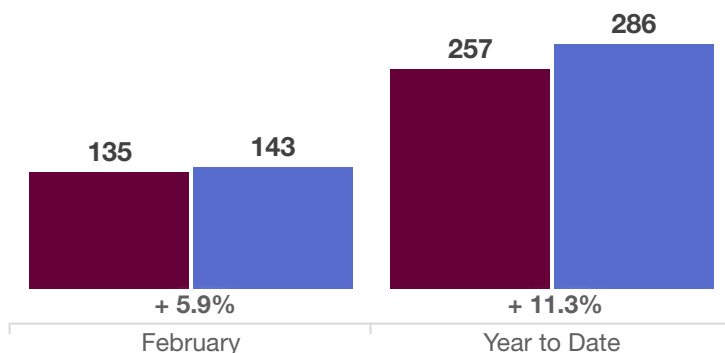
New Listings

■ 2021 ■ 2022



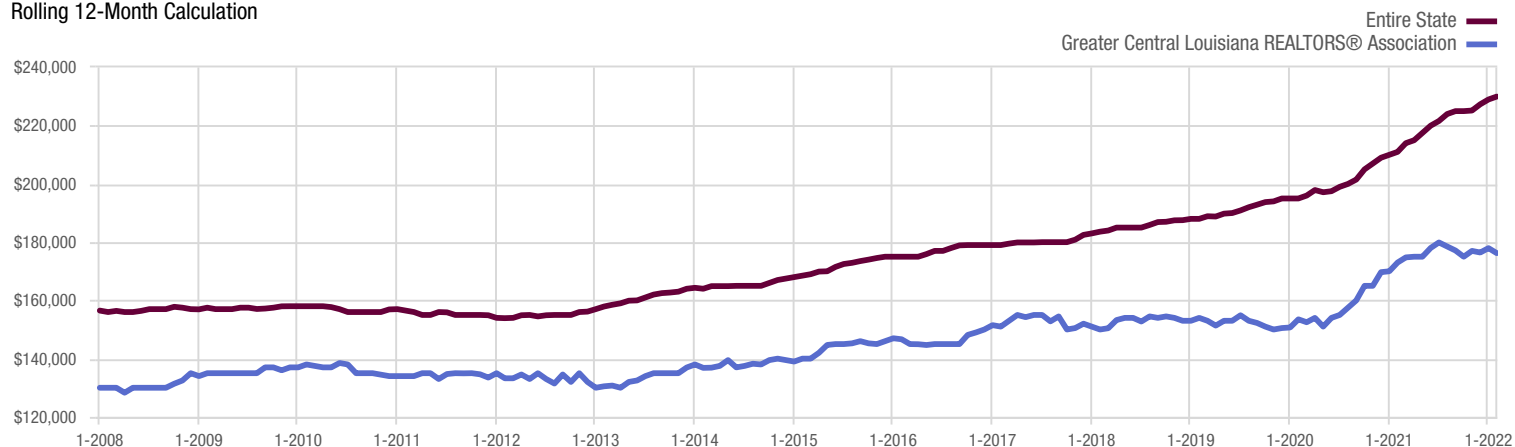
Closed Sales

■ 2021 ■ 2022



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of March 16, 2022. All data from the Greater Central Louisiana REALTORS® Association. Report © 2022 ShowingTime.